

# + Job Description



## Vice President for Mezzanine Club

As Vice President for Mezzanine Club at A Level Alliances, you will be responsible for overseeing Memberships Management and ensuring the satisfaction of all members within our premium retail and commercial spaces. This role is pivotal in fostering a sense of community and exclusivity, creating an environment where members feel valued and connected. We seek a leader with experience in high-end membership programs and a passion for delivering exceptional member experiences.

### Key Responsibilities:

- Lead the Memberships Management strategy for the Mezzanine Club, focusing on member acquisition, retention, and satisfaction.
- Develop and implement programs and services that enhance the value of membership, ensuring that members receive a premium experience in our Fusion Marketplaces.
- Oversee member events, networking opportunities, and other activities that foster a strong sense of community and belonging.
- Collaborate with other departments to integrate member feedback into the overall strategy, continuously improving the membership experience.
- Monitor membership metrics and satisfaction levels, adjusting strategies to maintain high levels of engagement and loyalty.

### Qualifications:

- Extensive experience in managing membership programs, ideally within luxury or premium sectors.
- Proven ability to deliver high levels of customer service and satisfaction in a membership-based environment.
- Strong leadership, communication, and relationship management skills, with a focus on creating exclusive, high-value experiences for members.
- Strategic mindset with the ability to innovate and enhance membership offerings.
- A passion for fostering community and ensuring that members feel valued and connected within our spaces.

## + Compensation and Benefits

- **Health Insurance:** Comprehensive coverage to keep you and your family protected.
- **Paid Vacation:** Generous time off to recharge and find inspiration.
- **Sweat Equity:** A chance to earn ownership and be part of the success you help create.

- **Salary Benefit Package:** It will be discussed in the second meeting.